

# 2<sup>nd</sup> INTERNATIONAL CONFERENCE

NATIONAL AND WORLDWIDE  
VEHICLES RECYCLING



**26<sup>th</sup> September 2017**

Novotel Warszawa Centrum  
Poland



# Ladies and Gentlemen

Honorary patronage



FORS Automotive Recycling Forum is pleased to invite you to the next meeting of representatives and supporters of the end-of-life vehicle recycling industry, which will take place on 26 September 2017 at the NOVOTEL WARSAW CENTER HOTEL under the name of the **II International Conference „Recycling in the Country and around the World”**.

For almost 20 years, the FORS Association has been working towards the development of the sector of recycling of end-of-life vehicles, the integration of the environment of recyclers and, above all, broadly understood education and mutual cooperation between the representatives of the industry. The fall conferences of the FORS Association are already part of the car recycling calendar. For years, FORS conferences have been the venue for meetings, discussions, and exchange of views of representatives of public administration, the world of science, companies operating dismantling stations and handling waste from vehicles - theorists and practitioners.



After the success of last year's First International Conference, which was attended by nearly 200 people, including many foreign guests, we decided that this year we will also meet internationally. We would like the FORS Association International Conference to become a cyclical event that brings together recyclers from all over the world and promotes vehicle recycling.

This year's Conference, like the one last year, was honored under the auspices of the Ministry of Development. We count on the participation of MEPs and senators, representatives of the Government and the public administration. Participants from the United States, Japan, Great Britain, the Netherlands and France confirmed their participation in the Conference. Mrs. Artemis H. Hull from the European Commission, who has been responsible for vehicle recycling for years, has also confirmed her participation.

We will start with an evaluation of the implementation of Directive 2000/53/EC, which is the main European Union legislation on end-of-life vehicles. The Directive, which sets the limits of operation of the recycling industry across the Union, has been transposed differently into national legal systems and the individual member states have different experiences stemming from functioning of the system. It is worth to get to know them, because the exchange of experience allows us to work out better and more effective solutions in the fight against the gray zone.

The theme of the Conference will, however, be the theme of parts. Revenues from the sale of dismantled parts are the economic basis of dismantling stations. The changing market, technological advances, customer requirements and expectations, legal conditions, gray zone competition – those are important aspects that a trader

Applications are accepted until **September 15, 2017.**

who sells dismantled parts must take into account in order to succeed. Our US guest will share his experiences and tell us what the market is like in the US and what the opportunities are for the development of this business. We will also find out what challenges disassembly stations are facing in the light of the technological advances and the increasing number of electronic components in vehicles, as well as the experiences that UK-based stations have in this field. On the other hand, our French guest will present you with a solution that works in France to support the used parts market. We will also learn how the parts market works in the Middle East countries, with which Polish entrepreneurs also cooperate.

We will also discuss the economic aspects of dismantling vehicles. This time, Polish entrepreneurs will turn attention to the elements that are important for the planning and running of a business, which is a dismantling station.

The problem of migration has been arousing emotions for a long time. At the Conference, we will discuss labor migration. The Japanese guest will present the experience of his country and South Korea in connection with immigrants' taking over the market in the area of vehicle recycling. Our guests will also tell us how the job market in Poland is changing, what is labor migration like in Poland, what are the problems with recruiting workers for dismantling stations and what are the possibilities for employees to be obtained.

Certainly an interesting point of the Conference will also be a presentation on car crime in Poland and the police's fight against it.

Throughout the duration of the Conference in the Exhibitor's Hall you will be able to see the offer of companies that have their services



and products dedicated to dismantling stations. This will be a great opportunity to establish new business contacts that will certainly help you in obtaining dismantling vehicles, disposing of waste, or disassembling station equipment.

Invitation to the Conference is directed not only to dismantlers and people involved in the recycling industry, but also to representatives of the Parliament, Government, local governments, the scientific community and representatives of the automotive and waste industries. We are confident that in such a wide international group of theorists and practitioners we will not only be able to learn about the various aspects of car recycling, but also to discuss the opportunities and directions for industry development.

After the Conference, all guests and participants are invited to a gala dinner during which a concert featuring opera artists will be held. In less formal circumstances we will be able to continue discussions with our guests, establish new contacts, and get a closer look at the specifics of dismantling stations in other countries.

On the next day, September 27, we would like to invite you to visit dismantling stations. We planned a visit to two stations - one is located in Łochów and the other one in Dobrzyniew Duży near Białystok.

We invite you to participate in the Conference.

**Adam Małyшко**  
President of the FORS Association

# AGENDA

Hours	Subject	Presenter
9 am-10 am	Registration of participants. Opportunity to familiarize oneself with the exhibitors' offers.*	Main office
10 am-10:10 am	Conference opening.	Speaker
10:10 am-10:35 am	Evaluation of the implementation of Directive 2000/53/EC on vehicles withdrawn from operation.	Artemis H. Hull, The European Commission
10:35 am-11:00 am	Actions of the EGARA Association in the European Union Commission for vehicle recyclers.	Henk Jan Nix EGARA The Netherlands
10 am-11:25 am	Economic aspects of vehicle recycling in Poland.	Adam Małyszko, Maciej Kula FORS, Poland
11:25 am - 12:20 noon	Discussion.	Speaker
12 noon - 12:20 pm	Coffee break.	
12:20 pm - 12:45 pm	Possibilities and practice of the use of parts deriving from disassembly of vehicles in the USA.	Michael E. Wilson, ARA, USA
12:45 pm -1:10 pm	Electronics in vehicles - new challenges.	Jason Cross, FAB Recycling Ltd Great Britain
1:10 pm -1:35 pm	Actions of the state for the development of the used parts market – the French example.	Dorothee Decrop, CNPA, France
1:35 pm -2:10 pm	Discussion.	Speaker
2:10 pm -3:10 pm	DINNER	
3:10 pm -3:30 pm	The fight of the police against vehicle crime.	PDeputy inspector Magdalena Kowalewska, Warsaw Metropolitan Police Headquarters Poland

3:30 pm -3:55 pm	Przejmowanie rynku w obszarze recyklingu pojazdów przez imigrantów - na przykładzie Japonii i Korei Południowej.	Prof. Kenichi Togawa, Kumamoto University Japan
3:55 pm -4:20 pm	The parts market in the Middle East. Labor migration in Poland.	The parts market in the Middle East. Labor migration in Poland.
4:20 pm -4:45 pm	The possibility of acquiring employees from Ukraine to dismantling facilities.	Katarzyna Soboczyńska KS SERVICE Poland
4:45 pm -5:20 pm	Discussion.	Speaker
5:20 pm -5:30 pm	Summary and closing of the conference.	Speaker

\*It will be possible to familiarize oneself with the exhibitors' offers from 9 am to 7 pm  
During the conference simultaneous translation Polish/English and English/Polish will be provided

## September 27, 2017 - visiting of dismantling facilities

9 am - 10:30 am	Travelling to the facility in Łochów.
10:30 am - 11:30 am	Visiting the facility (after the visit it is possible to return to Warsaw).
11:30 am - 1:30 pm	Travelling to Dobrzyniewo.
1:30 pm - 2:30 pm	Visiting the facility.
2:30 pm - 3:00 pm	Dinner.
3:00 pm - 6:00 pm	Return to Warsaw.

The organizer reserves the right to change the conference agenda.



The FORS Automotive Recyclers Association (Stowarzyszenie Forum Recyklingu Samochodów FORS) was established in 1998. With over 200 members, today, it is the oldest and the biggest organization in Poland involving representatives of the salvaged-vehicle-recycling industry as well as persons interested in this subject matter. The majority of FORS members are commercial operators of vehicle dismantling stations.

### Our mission

Together with our members, we make focused efforts to facilitate the development of car recycling in Poland, especially in the area of technology, economics and environment protection.



### Practical aspects of the association's activities include:

- representing the interests of commercial businesses specialising in salvaged vehicle recycling before legislative bodies,
- organising awareness-and-skill-raising, expert conferences, focused training, information meetings, site visits at partnering institutions and businesses in Poland and abroad,
- providing legal and technical support in the area of economic activity linked to waste management in general,
- promoting the business activity of FORS members,
- informing about ongoing legislative changes, events as well as sharing other relevant information.



### Affiliating Partners



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### Artemis Hatzi-Hull ▼

Artemis Hatzi-Hull is a lawyer and works for the Directorate for Circular Economy and Green Growth in Directorate-General for the Environment of the European Commission.

She is working in the team dealing with Waste Management and Secondary Materials.

She is responsible for the End-of-Life Vehicles Directive since 2006 and, in parallel, she has also been responsible for the Batteries Directive, the Packaging Directive, the European Commission's study on plastic waste that triggered the EU Strategy for Plastics, and the legal coordinator of the waste stream directives.

Artemis joined the European Commission in 1996 where she worked as a legal advisor for research grants in the DG Research for ten years before moving to DG Environment in 2006.

Previously, she worked in law firms in Greece, in the United States and in Belgium in the areas of shipping, business and European law.



### Henk Jan Nix ▼

For the European car dismantlers umbrella organisation EGARA, Henk Jan Nix is active from 2005 on and since 2007 as general secretary with good relations with EC, manufacturers and other parties. Based in the Netherlands, Henk Jan is a senior policy advisor for the Dutch dismantlers association Stiba and is involved since 1998. Henk Jan is

Bsc in Environmental science.



### Adam Małyszko ▼

Polish businessman, expert in car recycling and waste management. President of FORS Association for the last 11 years.

He is an active member of Chamber of Industry and Commerce as well as Polish Scientific Recycling Association. He has initiated many practical and legislative resolutions in the area of car recycling and other waste. He has created ARES system in Poland.



### Maciej Kula ▼

Graduate of the Faculty of Management at the Warsaw School of Economics. He has been tied to the automotive industry since the beginning of his career. For 10 years he has been running a Vehicle Dismantling Station in Rypin, Kujawsko-Pomorskie voivodship. A

long-time member of FORS, currently in the function of a member of the management board.



### Michael E. Wilson ▼

Michael E. Wilson is CEO of the Automotive Recyclers Association. Since selection to this top executive position in 1997, Wilson has helped build the ARA into a lobbying and advocacy force in Washington, DC with expanded influence across the United States and around the globe. Wilson has testified before Congressional committees, and speaks

to the media, public interest groups and other interested stakeholders on behalf of the professional automotive recycling industry.

Wilson has authored numerous articles about various issues. He has appeared in articles published by the New York Times, Washington Post, Wall Street Journal, USA Today, Los Angeles Times and the Boston Herald and appeared on major television networks such as CBS Evening, Fox News Channel, and television programs such as "Autoline This Week," a Detroit-based weekly half-hour discussion program featuring top automotive executives and journalists.



### Jason Cross ▼

Jason Cross, Managing Director of FAB Recycling Ltd, FAB Bundle Ltd and Mygreenfleet has been in the vehicle dismantling business for nearly 25 years. He is on the committee of the BVSF (British Vehicle Salvage Federation) and sits on several industry panels for green parts.

Jason and the fab Team have won numerous awards both at home and internationally for Innovation, customer service and quality, recently scooping the ARA Member of the year award presented in the USA in 2016.

Jason's career has been one of hard graft, spotting opportunities, following his instincts and being true to his workforce. Today he presides over a vehicle recycling business growing at 25% per year on two facilities totalling 10 acres. FAB deals directly with the UK's largest fleets such as Mercedes Benz, "The Police", British Gas, DHL, Europcar to name a few. When not at work (which is not often enough) he plays Rugby for his local team and rides one of his collection of bicycles up and down hills for fun.



### Dorothee Decrop ▼

She has become in 2009 for the car recyclers General Secretary and became in 2016 Director of QSE, Recycling and Circular Economy department. Since 2001, I followed in CNPA all the questions about ELVs. She was in charge of the complaint lodged to the European

Commission that led to the Court Case in front of the Court of Justice of the European Union (C64/09) of 15/04/2010.

CNPA is the National Council of Automotive Professions represent Trade and distribution, After sales and Repair, Services and Recycling and circular economy companies, from car dealers, to waste and elvs recyclers, passing by repairing, bodyshop, rental agencies, school driving education, car wash towing assistance, etc.



### Magdalena Kowalewska ▼

Began her service in the Police on May 1, 1992.

Over the following years she tied herself with the District Police Headquarters Warsaw VI, acting among others as Chief Constable of the Investigation Department. Since January 2015 she has been dealing with fighting the broadly understood vehicle crime, acting as the Chief Constable of the Vehicle Crime Fighting Department of the Metropolitan Police Headquarters.

She completed social rehabilitation education at the Maria Grzegorzewska Special Education Academy and post-graduate studies in the field of organization management at the Helena Chodkowska Management and Law College, and she is also a graduate of the Police Academy in Szczytno.

For many years she has been sharing her experience teaching students at Wsztechnica Polska University in Warsaw and Bogdan Jański College in Warsaw.



### Professor Dr. Kenichi TOGAWA ▼

Born in Sapporo city in Hokkaido Island, Japan in 1964.

His father was a visiting professor and teaching Japanese and Japanese history in Warszawa University in 1983-84.

He cannot speak Polish, but very interested in Poland because of his father's stay in Poland, and when he was 20 years old,

He enjoyed his vacation in Poland with his parents and sister.

His interest is comparative study of Automotive Recycling in the world, especially east Asian area. He is an economic geographer. He is now Professor of Kumamoto University and Chief of Environment and Safety Center of the University.

### Alina Boreta ▼

Owner of K & B Group Alina Boreta company.

She has been dealing with active promotion of recycling since 2011.

In 2011, she started a non-governmental organization SOS

Codziennosc which dealt with organization of Karkonosze Recycling Festivals.

A business advisor, she completed her studies in the field of logistics in business. Since 2013 she has been cooperating with customers from the Middle East. In 2016, the Khouri & Boreta Group Sp. z o.o. consortium dealing with truck sales was established; soon the consortium transformed into K & B Group Alina Boreta. In April 2017, K&B company took over the dismantling station, to strengthen its position, this time on the global market.



### Katarzyna Soboczyńska ▼

Regional B2B Sales Specialist at the Employment Agency KS Service Sp.z o.o. She has been working in the sale of specialized B2B services for several years. In her daily practice, she supports her clients in the development projects of their companies.

## PRESENTERS

### Agnieszka Misiejuk



Legal advisor, conducts a practice within an individual lawyer's office, oriented towards comprehensive provision of administrative, economic, civil and labor law services for entrepreneurs.

She specializes in issues related to environmental law and waste management, including end-of-life vehicles.

She gained experience, among others, thanks to cooperation with the company operating one of the leading dismantling stations

in the country and entities involved in the collection and management of municipal waste in Podlaskie and Mazowieckie voivodships. She has many years of experience related to representation of entrepreneurs before public administration bodies, among others, under control procedures as well as she has court experience (representation of clients before civil courts of all instances and administrative courts).

She works with NGOs in the field of legal counseling and training organization.

She has been associated with the FORS Association for several years, she has served as Vice President of the Board for 5 years.



### Łukasz Cioch

Presenter, compere, moderator of (specialized) industry debates

- passionate about intercultural and nonverbal communication, specialized in business ecosystems. He conducts his own trainings in public speaking, nonverbal communication and presentation techniques. Consultant for Communication and Public Affairs at ASPIRE (Association of IT and Business Process Services bringing together more than 150 largest international companies in Małopolska).

Conference interpreter with many years of experience and translator of books by world management gurus (permanent collaboration with Harvard Business Review).

He cooperated among others with DISCOVERY CHANNEL, TVP1, TVN, RMF Classic.

He coordinated several international conferences, events and projects; he created the Center for Energy Studies (think-tank), which he managed in 2011-2012.

Conference interpreter with many years of experience and translator of books by world management gurus (permanent collaboration with Harvard Business Review).

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Applications are accepted until September 15, 2017.

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